Key challenges regarding financing in training projects

Dr. Károly Matolcsy
ÉMI Nonprofit Kft.
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Type of the direct costs of the training projects

* Training materials: books, PPT, IPR
* Rent of the lecture room
* Cleaning, heating/cooling, maintenance
* Rent of the training infrastructure
* Personal costs of the trainers
* Materials for exams
* Personal costs of the Jury
* Administration
* Marketing of the certification holders
* Profit
* Taxes, tax relief
Type of the indirect costs of the training projects

* Missing working time/income
* Time of the preparation for the exam
* Travel costs
* Accomodation, subsistance
* Training material
The features of the trainings and costs

* Training
  * Public or private
  * Neutral or Company specific
  * Central or regional training place
  * National or International

* Cost/participant:
  * Depend on the number of hours
  * Depend on the season
  * Mostly independent from the participants number
The need of the training/payback

* Mandatory for the job by authority
* Mandatory for the job by the distributor
* Mandatory for the job by the client
* Technical need for a job
* Advantage to get a job from General Cont.
* Advantage to get a job from the client
* Competitive advantage to get a job
* Can realize in the bill
* Help avoid the failures/warranty
* Export opportunity
Key challenges in financing

- Possibility / will to make it mandatory
- Costumer protection
- Policy to increase active manpower
- Workplace security
- Regional development, smart specialisation
- Affordability
- Black market
- Cost sharing models
- In kind cost sharing
- Manufacturers/distributor interest
Key challenges in financing

- European regulation?
- Cost share models
- In kind cost share
- Manufacturers/distributor interest
- Complimentary training
- Rise the economical interest
- Market development
Key challenges in financing

Estonia

- Low and limited financing (only direct salary, material and organization cost covered)
- Lack of practical training (Vocational training)
- Low pricing > low quality and short training (Training for unemployed)
- Rarely organized and targeting usually only top engineers (State tender)

Greece

- Availability of funding is limited in time (EU Structural Funds+national)
- Lack of availability of funding source for smaller companies (Employers contribution)
Key challenges in financing

Ireland

• Limited number of courses and places (Springboard: EU+ national fund)
• Lack of subsidy for low paid workers (Further education: EU+ national fund)
• Loss for employers because employees must go on paid leave (Skillnets: state/employer)
• Economy performance dependent (Apprenticeship: employer/state)

Italy

• Economy performance dependent (Sectoral Funds: EU+State+other)
• Excessive, time-consuming procedure
• Value for money not always ensured (interbranch funds and regional funds)
• Lack of availability of financing for projects
• Difficulty of access to finance (Dowries training)
• Insufficient budget, need for co-financing (direct EU funds for projects)
Thank you for your attention
More information...

Dr. Károly Matolcsy
ÉMI Nonprofit Ltd.
Coordinator of BUILD UP Skills TRAINBUD project

email: kmatolcsy@emi.hu
tel.: +36 30 966 0951