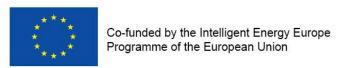
BUILD UP SKILLS 7TH EU EXCHANGE MEETING

Technical Working Group Finance (Sustainability)











FINANCE: SUSTAINABILITY

- Interest from the companies and its skill workers side.
- Interest from the Federations side
- Interest from the community side
- Interest from the Training institutions side





FINANCE: COSTS

- Training material
- Personal costs:
 - Organisation
 - Training
 - Exam Committee
- Infrastructure: auditorium, place for technical practice
- Modells for technical practice
- Material for technical practice





- Beneficiaries: Companies, participants
- Technology suppliers (sponsors)
- Federations
- Vocational schools
- National funds for postgraduate education
- Regional funds for workmanforce development
- ???





Companies

Motivation:

- Gaining business adventage
- Avoiding failures
- Improving the "asset" of the company
- Tie the wormanforce
- Bonus for excellency

- Tax reduction
- Bonus from suppliers
- Free of charge/discounted





Participants

Motivation

- Like to understand new things
- Knowing more is challenging
- Fear from making failures
- Making professional friends
- Spending the "valley time" usefull

- Investing self
- Personal Tax reduction
- Voucher
- Award





Technology suppliers (sponsors) *Motivation:*

- Avoding construction failures
- Using as marketing tools
- Raising the student's interest
- Using as award, bonus
- Creating professional community

- Including in the "service"
- Awoiding costs spent on Complains
- Business tools of growing





Federations

Motivation:

- One of the main mission
- Getting sponsorship from suppliers
- Neutral (competitive) trainings
- Focus on "hidden" failures as well



- Part of the yearly fees
- Educational grants





Vocational schools

Motivation:

- Being update
- Improving portfolios
- Improving market: (growing potential)
- Improving the Teacher's knowledge
- Competition awards

- Dedicated budget
- Profit reinvestment







National/EU funds for postgraduate education

Motivation:

- Improving society
- Lifelong learning
- Avoiding construction failures
- Unemployment rate decreasing

- Budget for industrial growth
- Support for SME's
- Support for full employment





Regional funds

Motivation:

- Workmanforce development
- Tool for economic growths
- Smart specialisation
- Regional cooperation

- Dedicated funds
- Support for SME's
- Mobility for skill workers
- Investment gethering factor??



